



THE ACADEMIC ALLIANCE
ICARE V17

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Who is Juniper Networks?



THE VALUE OF OUR ACADEMIC ALLIANCE

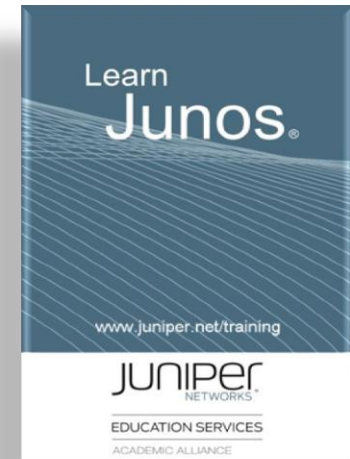
The Juniper Networks Academic Alliance goals:

For the Learning Institution:

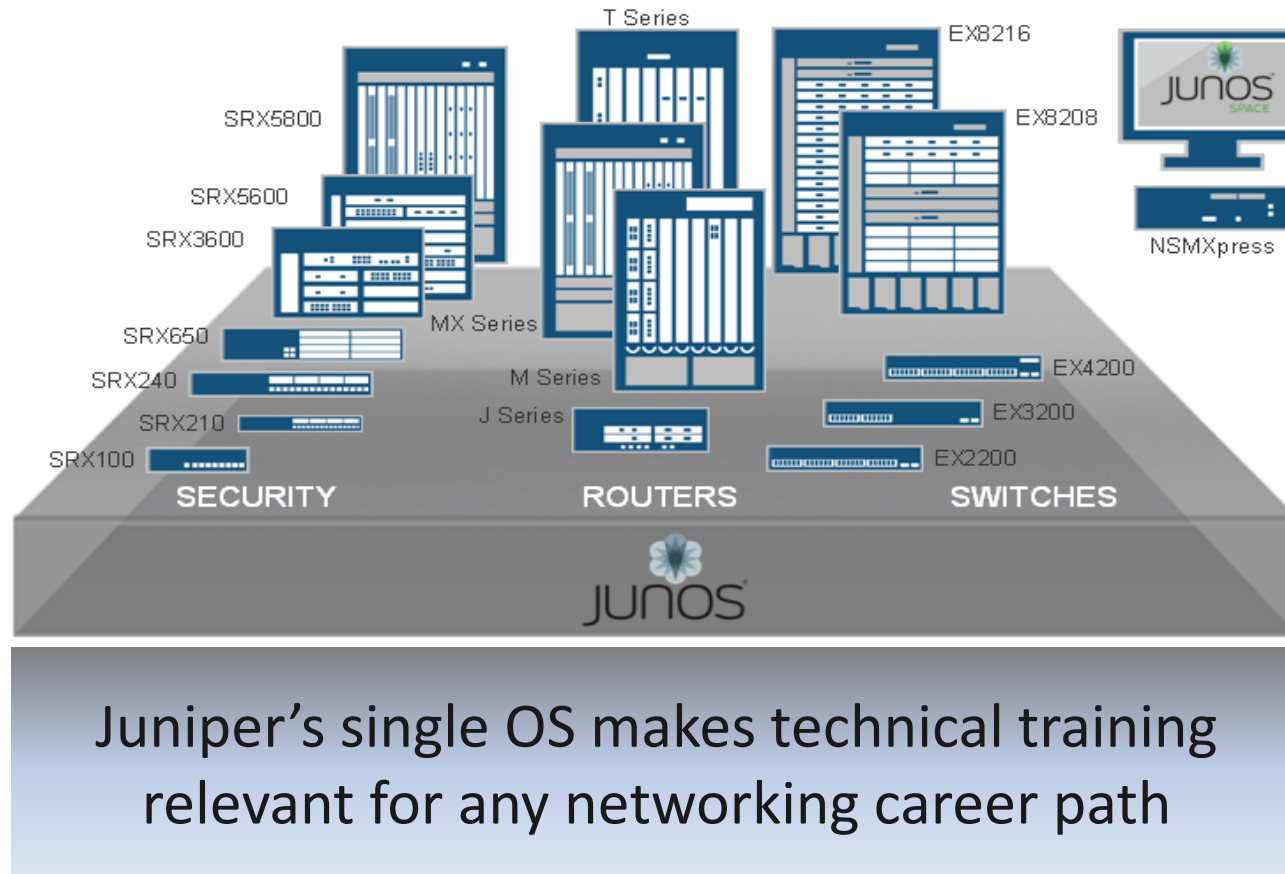
- Bridge the gap between industry and academia
- All about the student – flexible, relevant, easy
- Creating value for the learning institution

For the Student

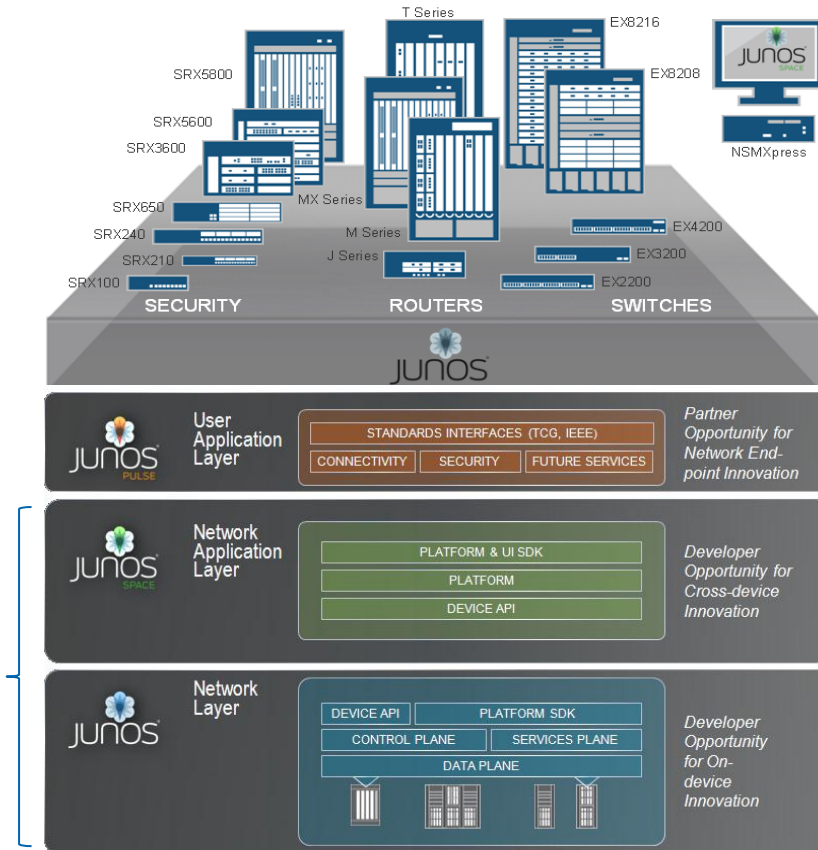
- Extend current knowledge
- Provide challenging new technology
- Improve employability
- Offer interesting and relevant research opportunities



JUNOS ENABLES STUDENTS' FUTURE



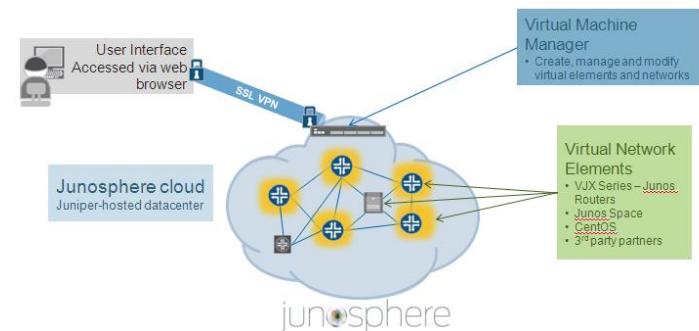
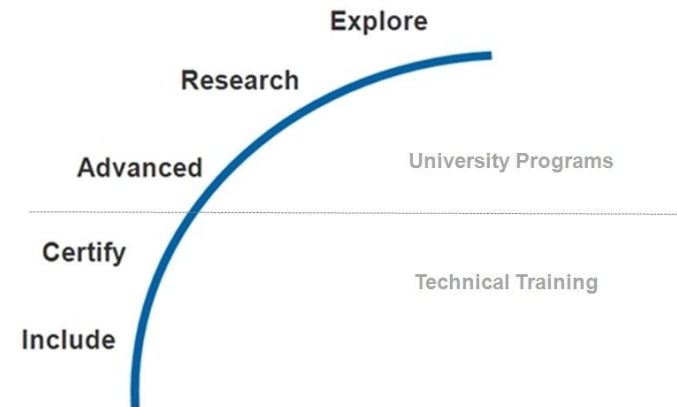
JUNOS IS THE INDUSTRY RELEVANT RESEARCH PLATFORM



- Junos is an industry recognized networking platform, so research is done in a relevant environment.
- Juniper has a global presence. Our customers can provide internship opportunities
- Technology is real, so research results have commercial potential

JNAA PROGRAM BENEFITS - SUMMARY

- Junosphere access, discount on Juniper lab gear
- Course modules and lab configurations
- Access to instructor training and resources
- Free certification vouchers for instructors
- Access to instructor resources
- Voucher student discounts for certification (50%)
- Student course books follow curriculum



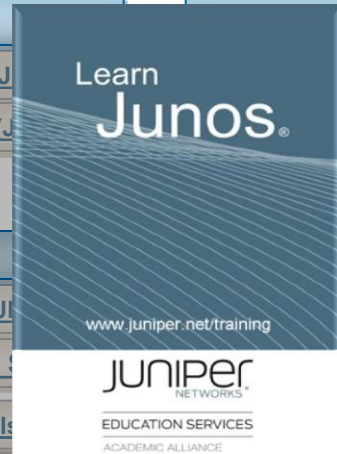
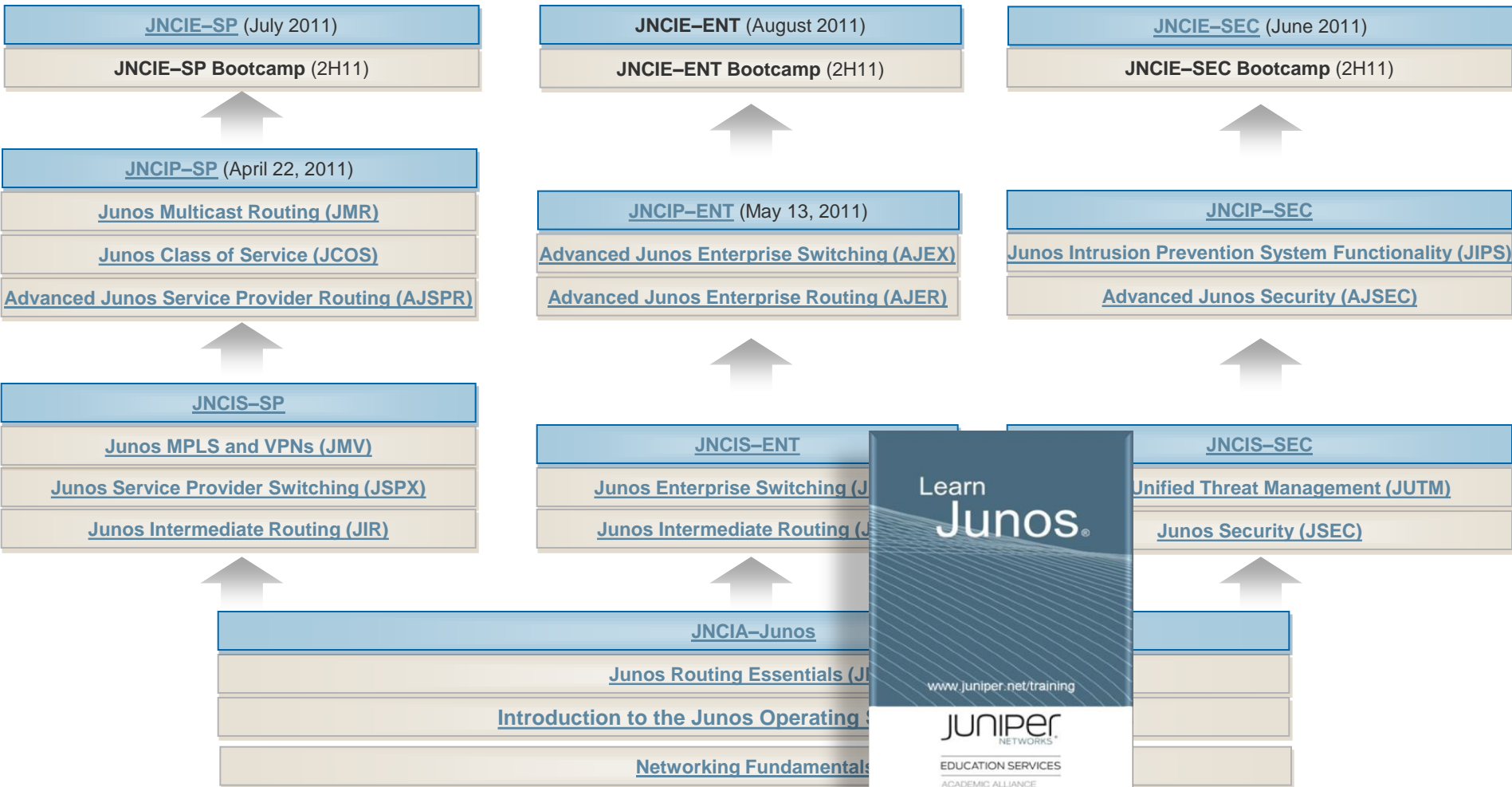
JNAA: WHERE IT FITS – BIGGER PICTURE

Certification
 Training Course

Service Provider Routing and Switching Track

Enterprise Routing and Switching Track

Security Track



SUMMARY

OUR EXPECTATIONS IN PARTNERSHIP:

- Build Communication and Community: Share and build best practices
- Students enabled to have course books or reference guides
- Positive attitude towards Juniper technology
- Faculty knows Juniper and resources
- Engage in our communities and forums
- Partner with us

NEXT STEPS

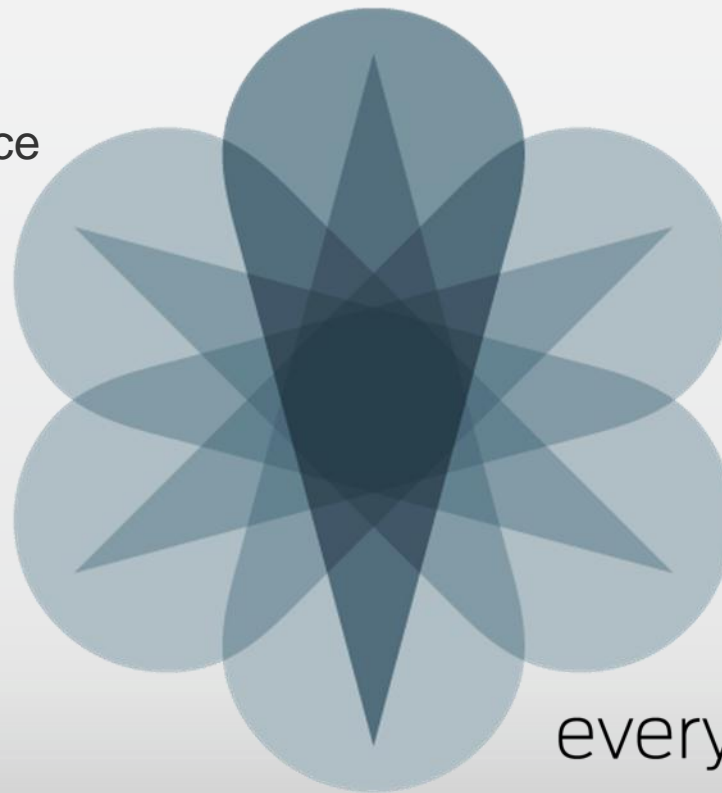
1. Review and sign
 - Juniper NDA
 - “JNAA – ICARE” Agreement
2. (Tiers I,C (ICARE)) Prepare plan for certification of instructors among the faculty

NOTE: Study and instructor guides provided as part of the JNAA program for certification preparation

4. **Early “Fast Track” self study Junos certification option**
(http://www.juniper.net/uk/en/training/fasttrack/junos_certification/)

THANK YOU

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everywhere